Contents Volume XXXIV

Andrews, Susan L. (with Salvatore R. Maddi). The need for variety in fantasy and self-description 610

Barber, Theodore X. (with David Smith Calverley). Toward a theory of hypnotic behavior: experimental evaluation of Hull's postulate that hypnotic susceptibility is a habit phenomenon 416

Berkowitz, Leonard (with Russell Geen). Name-mediated aggressive cue properties 456

Bieri, James (with Tony Tripodi). Cognitive complexity, perceived conflict, and certainty 144

Brehm, Jack W. (with Thomas Hammock). The attractiveness of choice alternatives when freedom to choose is eliminated by a social agent 546

Brown, Donald R. (with Bonnie Kind). Time–error and the separation of cognitive systems 569

Burnstein, Eugene (with Paul G. Liberty, Jr. and Robert W. Moulton). Concern with mastery and occupational attraction 105

Byrne, Donn (with William Griffitt and Carole Golightly). Prestige as a factor in determining the effect of attitude similarity-dissimilarity on attraction 434

Calverley, David Smith (with Theodore X. Barber). Toward a theory of hypnotic behavior: experimental evaluation of Hull's postulate that hypnotic susceptibility is a habit phenomenon 416

Cashdan, Sheldon (with George S. Welsh). Personality correlates of creative potential in talented high school students 445

Conant, Michael (with Perry London and Gerald C. Davison). More hypnosis in the unhypnotizable: effects of hypnosis and exhortation on rote learning 71

Cross, Herbert J. The relation of parental training conditions to conceptual level in adolescent boys 348

Czech, Donald (with Sidney Rosen). The effect of discrepancy between subjective and physical intensity of electric shock on decision time 199

Davison, Gerald C. (with Perry London and Michael Conant). More hypnosis in the unhypnotizable: effects of hypnosis and exhortation on rote learning 71

Doherty, Mary Austin (with Ronald E. Walker). The relationship of personality characteristics, awareness, and attitude in a verbal conditioning situation 504

Fancher, Raymond E., Jr. Explicit personality theories and accuracy in person perception 252

Fiss, Harry. The effects of experimentally induced changes in alertness on response to subliminal stimulation 577
Ford, LeRoy H., Jr. (with Leonard I. Jacobson). Need for approval, defensive denial, and sensitivity to cultural stereotypes 596
Ford, LeRoy H., Jr. (with Irwin Silverman and John B. Morganti). Inter-related effects of social desirability, sex, self-esteem, and complexity of argument on persuasibility 555
Geen, Russell (with Leonard Berkowitz). Name-mediated aggressive cue properties 456
Getter, Herbert. A personality determinant of verbal conditioning 397
Golightly, Carole (with Donn Byrne and William Griffitt). Prestige as a factor in determining the effect of attitude similarity-dissimilarity on attraction 434
Gordon, Carol M. (with Donald P. Spence). The facilitating effects of food set and food deprivation on responses to a subliminal food stimulus 406
Gorsuch, Richard L. (with Charles D. Spielberger). Anxiety, threat, and awareness in verbal conditioning 336
Griffitt, William (with Donn Byrne and Carole Golightly). Prestige as a factor in determining the effect of attitude similarity-dissimilarity on attraction 434
Hammock, Thomas (with Jack W. Brehm). The attractiveness of choice alternatives when freedom to choose is eliminated by a social agent 546
Helson, Ravenna. Personality of women with imaginative and artistic interests: the role of masculinity, originality, and other characteristics in their creativity 1
Hermann, Margaret G. Testing a model of psychological stress 381
Insko, Chester A. (with Fusako Murashima and Mirza Saiyadain). Communicator discrepancy, stimulus ambiguity, and influence 262
Jacobson, Leonard I. (with LeRoy H. Ford, Jr.). Need for approval, defensive denial, and sensitivity to cultural stereotypes 596
Johnson, Monty H. (with Arnold Meadow). Parental identification among male schizophrenics 300
Kagan, Jerome. Body build and conceptual impulsivity in children 118
Katahn, Martin (with Larry L. Lyda). Anxiety and the learning of responses varying in initial rank in the response hierarchy 287
Kaufmann, Harry. Hostility, perceived similarity, and punitivity under arousal condition 538
Kind, Bonnie (with Donald R. Brown). Time–error and the separation of cognitive systems 569
Langer, Jonas (with Kenneth B. Stein). The relation of covert cognitive interference in the color-phonetic symbol test to personality characteristics and adjustment 241

Lefcourt, Herbert M. (with Richard A. Steffy). Sex-linked censure expectancies in process and reactive schizophrenics 366
Leventhal, Howard (with Jean C. Watts). Sources of resistance to fear-arousing communications on smoking and lung cancer 155
Lewit, David W. (with Stuart P. Taylor). Social comparison and deception regarding ability 94
Liberty, Paul G., Jr. (with Eugene Burnstein and Robert W. Moulton). Concern with mastery and occupational attraction 105
Lomont, James F. Repressors and sensitizers as described by themselves and their peers 224
London, Perry (with Michael Conant and Gerald C. Davison). More hypnosis in the unhypnotizable: effects of hypnosis and exhortation on rote learning 71
Lyda, Larry L. (with Martin Katahn). Anxiety and the learning of responses varying in initial rank in the response hierarchy 287
Maddi, Salvatore R. (with Susan L. Andrews). The need for variety in fantasy and self-description 610
Meadow, Arnold (with Monty H. Johnson). Parental identification among male schizophrenics 300
Mehrabian, Albert. Attitudes in relation to the forms of communicator-object relationship in spoken communications 80
Mehrabian, Albert. Immediacy: an indicator of attitudes in linguistic communication 26
Miller, Norman (with Philip G. Zimbardo). Motives for fear-induced affiliation: emotional comparison or interpersonal similarity? 481
Morganti, John B. (with Irwin Silverman and LeRoy H. Ford, Jr.). Inter-related effects of social desirability, sex, self-esteem, and complexity of argument on persuasibility 555
Moulton, Robert W. (with Paul G. Liberty, Jr. and Eugene Burnstein). Concern with mastery and occupational attraction 105
Murashima, Fusako (with Chester A. Insko and Mirza Saiyadain). Communicator discrepancy, stimulus ambiguity, and influence 262
Purohit, Arjun P. Levels of introversion and competitional paired-associate learning 129
Raynor, Joel O. (with Charles P. Smith). Achievement-related motives and risk-taking in games of skill and chance 176
Rettig, Salomon (with Jai B. P. Sinha). Bad faith and ethical risk sensitivity 275
Rosen, Sidney (with Donald Czech). The effect of discrepancy between subjective and physical intensity of electric shock on decision time 199
Rosenfeld, Howard M. Relationships of ordinal position to affiliation and achievement motives: direction and generality 467

Rychlak, Joseph F. Reinforcement value: a suggested idiographic, intensity dimension of meaningfulness for the personality theorist 311
Saiyadain, Mirza (with Chester A. Insko and Fusako Murashima). Communicator discrepancy, stimulus ambiguity, and influence 262
Schill, Thomas. The effects of type and strength of induced conflict on conflict generalization and later preference for conflict stimuli 35
Signell, Karen A. Cognitive complexity in person perception and nation perception: a developmental approach 517
Silverman, Irwin (with LeRoy H. Ford, Jr. and John B. Morganti). Inter-related effects of social desirability, sex, self-esteem, and complexity of argument on persuasibility 555
Sinha, Jai B. P. (with Salomon Rettig). Bad faith and ethical risk sensitivity 275
Smith, Charles P. (with Joel O. Raynor). Achievement-related motives and risk-taking in games of skill and chance 176
Spence, Donald P. (with Carol M. Gordon). The facilitating effects of food set and food deprivation on responses to a subliminal food stimulus 406
Spielberger, Charles D. (with Richard L. Gorsuch). Anxiety, threat, and awareness in verbal conditioning 336
Steffy, Richard A. (with Herbert M. Lefcourt). Sex-linked censure expectancies in process and reactive schizophrenics 366
Stein, Kenneth B. (with Jonas Langer). The relation of covert cognitive interference in the color-phonetic symbol test to personality characteristics and adjustment 241
Taylor, Stuart P. (with David W. Lewit). Social comparison and deception regarding ability 94
Tripodi, Tony (with James Bieri). Cognitive complexity, perceived conflict, and certainty 144
van Kreveld, David (with Robert B. Zajonc). The learning of influence structures 205
Walker, Ronald E. (with Mary Austin Doherty). The relationship of personality characteristics, awareness, and attitude in a verbal conditioning situation 504
Watts, Jean C. (with Howard Leventhal). Sources of resistance to fear-arousing communications on smoking and lung cancer 155
Welsh, George S. (with Sheldon Cashdan). Personality correlates of creative potential in talented high school students 445
Wulff, David (with Alvin Zander). Members' test anxiety and competence: determinants of a group's aspirations 55
Zajonc, Robert B. (with David van Kreveld). The learning of influence structures 205

Zander, Alvin (with David Wulff). Members' test anxiety and competence: determinants of a group's aspirations 55
Zimbardo, Philip G. (with Norman Miller). Motives for fear-induced affiliation: emotional comparison or interpersonal similarity? 481